



# ZUGVOGL

Scout, Screen & Secure top talent

[www.zugvogel.com](http://www.zugvogel.com)

## Account Manager

We are looking for an Account Manager who can both manage day-to-day conversations as well as sales focussed discussions. As a natural relationship builder, you will be the main point of contact for our customers, understanding their unique needs, drive adoption of our solutions and work closely with our project manager and founders.

### What you love to do:

- Build long-term relationships with customers and directly drive ZUGVOGL's revenue growth
- Solve complex user needs and work across product, sales, risk and operations teams to improve our product
- Make users love ZUGVOGL by proactively offering advice on industry best practices

### What we look for in you:

- 2-5 years experience in a client-facing role within a rapidly growing organization
- You work well with a wide range of people, both internally and externally
- A natural curiosity as to how businesses work, and will be an advocate for our users
- Ability to operate in a highly ambiguous and fast-paced environment
- Superior verbal and written communication skills in both German and English

If this sounds interesting to you, send us an email with your CV/LinkedIn profile and a few sentences about yourself to [jobs@zugvogel.com](mailto:jobs@zugvogel.com). We look forward to hearing from you!